Quarterly Financial Statements

For the six-month period ended September 30, 2023

Unaudited

NARRATIVE DISCUSSION

These quarterly financial statements must be read in conjunction with the March 31, 2023, audited financial statements of the Canadian Museum of History (CMH) and with this narrative discussion.

OVERVIEW

The Corporation is committed to sustaining a strong financial and operational foundation for the delivery of quality museum programs and services. Responding to the Strategic Directions of its Board of Trustees, the Corporation builds accountability into its operational planning and reporting. The Corporation has at its core a management culture that fosters excellence and adaptation of best practices for continued improvement. It is accountable to Parliament and Canadians in implementing its mandate.

The Museum's attendance continued to be impacted by inflation and the COVID-19 pandemic due to reduced tourism and the slow progression of regaining visitor confidence in public space attractions. This situation had negative effects on the Corporation's revenues and operations.

The Museum also remains connected with its audience through its digital offer with Museum at Home, Digital Museums Canada and its online programming offer.

STRATEGIC DIRECTIONS

In 2022, the Corporation's Board of Trustees unveiled five Strategic Directions, building on the previous ones, and maintaining their overall intent. A detailed set of goals and objectives addresses each direction. The Corporation's five Strategic Directions are as follows:

- 1. Foster an innovative workforce culture that promotes equity, respect and a sense of belonging.
- 2. Engage Canadians from across the country in diverse histories and stories.
- 3. Strengthen our commitment to recognizing the rights of Indigenous Peoples and advance reconciliation.
- 4. Build organizational resilience through sustainable practices.
- 5. Leverage technology to drive innovation and deepen access to Museum activities.

STATEMENT OF OPERATIONS

The Corporation's net results of operations for the six-month period ended September 30, 2023, reflects a deficit of \$1.4 million, compared to surplus of \$0.1 million for the comparative period of the previous fiscal year.

Parliamentary appropriations for the period total \$40.3 million, compared to \$43.5 million for the same period in the previous fiscal year.

Revenues for the six-month period total \$10.2 million, compared to \$7.2 million for the same period of the previous fiscal year, an increase of \$3.0 million. Operating revenue results for the current period are higher when compared to the prior fiscal year, however, remain lower when compared to pre-pandemic levels.

Operating expenses for the six-month period total \$51.8 million, compared to \$50.7 million for the same period of the previous fiscal year, an increase of \$1.1 million. This increase is partly explained by additional salary, marketing and building operating costs in the current year off-set by lower collection acquisition expenses.

STATEMENT OF FINANCIAL POSITION

The Museum's unrestricted net assets as of September 30, 2023, represent \$5.6 million, \$7.0 million as of September 30, 2022.

To date, the Museum restricted net assets totaling \$20 million, for the renewal of permanent exhibition galleries, including the transformation of the Canadian Children's Museum. In 2017–2018, an upgrade to a permanent gallery was completed at the Canadian War Museum. The decrease of restricted net assets for permanent exhibit renewal is equivalent to the amortization of this upgrade and non-capital expenses incurred to date for the Children's Museum Renewal project.

OUTLOOK

The current situation related to the global pandemic continues to impact the attendance and the operations of the Museum. Local and North American tourism appears to be recovering at a faster pace than what had been predicted. International tourism seems to have a slower recovery. Steps have been taken to increase revenues to almost pre-pandemic levels.

Operating costs are increasing due to the rise in inflation and the labour market remains an additional challenge.

The Museum receives an annual base capital funding of \$2.5 million in 2023–2024. Base funding remains below the level necessary to keep two aging buildings in good condition and to address the requirements associated with the IT and security infrastructure. Budget 2023 has provided an additional \$5.1 million for 2023-2024 and 2024-2025 but also indicated a possible reduction of at least 3% of regular appropriations. The Corporation will continue to work with the Department of Canadian Heritage on a long-term solution to address operating challenges such as escalating non-discretionary costs and the need to address critical capital projects.

STATEMENT OF MANAGEMENT RESPONSIBILITY

Management is responsible for the preparation and fair presentation of these quarterly financial statements in accordance with the Treasury Board of Canada Standard on Quarterly Financial Reports for Crown Corporations and for such internal controls as management determines is necessary to enable the preparation of quarterly financial statements that are free from material misstatement. Management is also responsible for ensuring all other information in this quarterly financial report is consistent, where appropriate, with the quarterly financial statements.

Based on our knowledge, these unaudited quarterly financial statements present fairly, in all material respects, the financial position, results of operations, changes in net assets and cash flows of the Corporation, as at the date of and for the periods presented in the quarterly financial statements.

Caroline Dromaguet

President and Chief Executive Officer

Eric Doiron, CPA

Chief Financial Officer and Vice-President of Finance and Infrastructure

Gatineau, Quebec

November 23, 2023

(Unaudited)

Statement of Financial Position

As at

(In thousands of dollars)

	Se	eptember 30,	March 31,
		2023	2023
Assets			
Current assets			
Cash	\$	12,374	\$ 20,648
Restricted cash		3,178	3,699
Restricted investments		6,748	9,061
Investments		29,630	37,413
Accounts receivable		2,251	2,257
Inventories		636	602
Prepaid expenses		1,351	466
		56,168	74,146
Restricted investments		8,662	5,347
Investments		63,631	55,171
Collections		1	1
Capital assets		178,894	183,359
	\$	307,356	\$ 318,024
Liabilities and net assets			
Current liabilities			
Accounts payable and accrued liabilities	\$	17,914	\$ 21,188
Deferred contributions (note 3)		25,200	26,026
Deferred revenues		606	576
		43,720	47,790
Deferred contributions - National Collection Fund (note 4)		11,319	11,142
Deferred contributions related to capital assets (note 5)		165,357	171,276
Employee future benefits		16,200	15,455
Asset retirement obligations		5,164	5,164
		241,760	250,827
Net assets			
Unrestricted		5,630	6,979
Restricted for permanent exhibit renewal		19,685	19,707
Investment in capital assets		40,868	40,868
Accumulated remeasurement losses		(587)	(357)
		65,596	67,197
		00,000	07,107

(Unaudited)

Statement of Operations

For the three and six month periods ended September 30 (In thousands of dollars)

	Three month Septen	-			Six month p	
	2023	2022		2023		2022
Revenues						
Donations and sponsorships (note 6)	\$ 144	\$	237	\$	249	\$ 324
Net investments	915		612		1,737	1,102
Operating (schedule 1)	4,603		3,806		8,209	5,810
	5,662		4,655		10,195	7,236
Expenses (schedule 2)						
Collect and research	\$ 4,257	\$	4,074	\$	7,571	\$ 8,696
Exhibit, educate and communicate	6,383		6,495		13,312	12,258
Accommodation	9,545		10,114		18,905	19,144
Corporate management	6,067		5,200		12,041	10,562
	26,252		25,883		51,829	50,660
Net result of operations before						
parliamentary appropriations	(20,590)		(21,228)		(41,634)	(43,424)
Parliamentary appropriations (note 7)	21,382		23,925		40,263	43,532
Net result of operations	\$ 792	\$	2,697	\$	(1,371)	\$ 108

The accompanying notes and schedules form an integral part of the financial statements.

Statement of Remeasurement Gains and Losses

For the three and six month periods ended September 30 (In thousands of dollars)

	Th	ree month	period e	S	Six month p	eriod er	nded		
		Septen	nber 30			Septem	ıber 30		
	2	2023	2	2022	2	2023	2	2022	
Accumulated remeasurement gains (losses),									
beginning of period	\$	(532)	\$	(575)	\$	(357)	\$	(226)	
Unrealized gains (losses) attributed to investments		(94)		(213)		(307)		(649)	
Amounts reclassified to the Statement of									
Operations - Net investments		39		51		77		138	
Net change in accumulated remeasurement									
gains (losses) for the period		(55)		(162)		(230)		(511)	
Accumulated remeasurement gains (losses),									
end of period	\$	(587)	\$	(737)	\$	(587)	\$	(737)	

(Unaudited)

Statement of Changes in Net Assets

For the three and six month periods ended September 30 (In thousands of dollars)

		Restricted for				
		permanent		Accumulated		
For the three month		exhibit	Investment in	remeaseurement	September 30	September 30
period ended	Unrestricted	renewal	capital assets	losses	2023	2022
Net assets, beginning						
of period	\$ 4,827	\$ 19,696 \$	40,868	\$ (532)	\$ 64,859	\$ 68,990
Net result of operations	803	(11)	-	-	792	2,697
Net change in accumulated						
gains (losses)	-	-	-	(55)	(55)	(162
Net assets, end of period	\$ 5,630	\$ 19,685 \$	40,868	\$ (587)	\$ 65,596	\$ 71,525
		Restricted for				
		permanent		Accumulated		
or the six month		exhibit	Investment in	remeaseurement	September 30	September 30
period ended	Unrestricted	renewal	capital assets	losses	2023	2022

			Restricted for					
For the six month period ended	Un	restricted	permanent exhibit renewal	Investment in capital assets	Accumulated remeaseurement losses	September 30 2023	S	eptember 30 2022
Net assets, beginning of period	\$	6,979 \$	19,707 \$	40,868	\$ (357)	\$ 67,197	\$	71,928
Net result of operations		(1,349)	(22)	-	-	(1,371)		108
Net change in accumulated gains (losses)		-	-	-	(230)	(230)		(511)
Net assets, end of period	\$	5,630 \$	19,685 \$	40,868	\$ (587)	\$ 65,596	\$	71,525

(Unaudited)

Statement of Cash Flows

For the three and six month periods ended September 30 (In thousands of dollars)

	Three month	period	ended	Six month p		
	Septem	ber 30		Septer	nber 30)
	2023		2022	2023		2022
Operating activities						
Cash receipts from clients and						
other receivables	\$ 5,804	\$	4,774	\$ 10,452	\$	7,736
Cash receipts from parliamentary						
appropriations	16,907		19,455	29,882		33,577
Cash paid to and on behalf						
of employees	(10,767)		(11,305)	(20,907)		(20,935)
Cash paid to suppliers	(17,639)		(12,950)	(27,009)		(22,151)
Restricted contributions and						
related investment income	212		318	481		720
Interest received	943		572	1,989		1,399
Net cash through operating activities	(4,540)		864	(5,112)		346
nvesting activities						
Increase in investments and						
restricted investments	(21,207)		(6,695)	(37,559)		(30,049)
Decrease in investments and	(21,201)		(0,093)	(37,559)		(30,049)
restricted investments	20,247		6,402	35,351		25,864
	(960)		(293)	(2,208)		(4,185)
Net cash through investing activities	(900)		(293)	(2,200)		(4, 165)
Capital activities						
Acquisition of capital assets	(1,738)		(2,133)	(4,759)		(4,145)
Financing activities						
Parliamentary appropriations for						
the acquisition						
of capital assets	1,231		(281)	3,284		191
			, ,	•		
Decrease in cash						
and restricted cash	(6,007)		(1,843)	(8,795)		(7,793)
Cash and restricted cash,						
beginning of period						
Cash	18,593		18,725	20,648		25,073
Restricted cash	2,966		4,064	3,699		3,666
	21,559		22,789	24,347		28,739
						<u> </u>
Cash and restricted cash, end of period	40.074		40 740	40.074		40.740
Cash	12,374		16,742	12,374		16,742
Restricted cash	3,178		4,204	3,178		4,204
	\$ 15,552	\$	20,946	\$ 15,552	\$	20,946

(Unaudited)

Notes to the Financial Statements

For the six-month period ended September 30, 2023 (In thousands of dollars)

1. Mission and mandate

The Canadian Museum of History (the "Corporation"), formerly named the Canadian Museum of Civilization, was established on December 12, 2013 through an amendment to the *Museums Act*. The Canadian Museum of History is an agent Crown corporation named in *Part I of Schedule III to the Financial Administration Act* and is not subject to income tax under the provisions of the *Income Tax Act*. The Canadian Museum of History includes the Canadian War Museum.

The mission, as stated in the *Museums Act*, is as follows:

"to enhance Canadians' knowledge, understanding and appreciation of events, experiences, people and objects that reflect and have shaped Canada's history and identity, and also to enhance their awareness of world history and cultures."

The Canadian Museum of History's operations are divided into four mutually supportive activities which work together to meet all aspects of its mandate. These activities are:

Collect and research

Manages, develops, conserves, and undertakes research on the collections to enhance program delivery and augment the scientific knowledge base.

Exhibit, educate and communicate

Develops, maintains, and communicates exhibits, programs and activities to further knowledge, critical understanding, appreciation and respect for human cultural achievements and human behaviour.

Accommodation

Managing and maintaining all facilities and related security and hosting services.

Corporate management

Governance, corporate management, audit and evaluation, fundraising, commercial activities, finance and administration, human resources and information systems.

(Unaudited)

Notes to the Financial StatementsFor the six-month period ended September 30, 2023

2. Significant accounting policies

Basis of accounting

(In thousands of dollars)

These unaudited financial statements have been prepared in accordance with Canadian public sector accounting standards. The Corporation has elected to apply the Section 4200 series for government-not-for-profit organizations, and the deferral method of accounting for contributions.

Basis of preparation

These interim financial statements are intended to provide an update on the latest complete set of audited annual financial statements for the year ended March 31, 2022. Accordingly, they should be read in conjunction with the audited annual financial statements. The interim financial statements are unaudited for all periods presented. The accounting policies used in the preparation of these interim condensed financial statements are consistent with those disclosed in the Corporation's last audited annual financial statements.

Contingencies

In the normal course of its operations, the Corporation becomes involved in various claims or legal actions. Some of these potential liabilities may become actual liabilities when one or more future events occur or fail to occur. To the extent that the future event is likely to occur or fail to occur, and a reasonable estimate of the loss can be made, an estimated liability is accrued and an expense recorded in the Corporation's financial statements.

Measurement uncertainty

The preparation of financial statements in accordance with Canadian public sector accounting standards applicable for government not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of income and expenses for the period. Employee future benefits, artifact donations, the estimated useful lives of capital assets and asset retirement obligations are the most significant items where estimates are used. Actual results could differ significantly from those estimated.

(Unaudited)

Notes to the Financial Statements

For the six-month period ended September 30, 2023 (In thousands of dollars)

3. Deferred contributions

Deferred contributions represent contributions from non-government sources and Parliamentary appropriations received by the Corporation that are restricted for specific purposes.

Changes in the deferred contributions balance during the period were as follows:

	Non-		September 30,	March 31,
	government	Parliamentary	2023	2023
	sources	appropriations	(6 months)	(12 months)
Balance, beginning of year	\$ 7,071	\$ 18,955	\$ 26,026	\$ 26,740
Additions				
Amounts received during				
the period	269	-	269	5,081
Deferred investment income	117	-	117	177
	386	-	386	5,258
Deductions				
Amounts recognized				
as revenue	-	(1,212)	(1,212)	(5,972)
Balance, end of period	\$ 7,457	\$ 17,743	\$ 25,200	\$ 26,026

(Unaudited)

Notes to the Financial Statements

For the six-month period ended September 30, 2023 (In thousands of dollars)

4. Deferred contributions - National Collection Fund

The National Collection Fund represents funds for the acquisition of artifacts by the Canadian Museum of History and the Canadian War Museum. Funds are deducted from the National Collection Fund upon acquisition of selected artifacts.

Changes in the National Collection Fund balance during the period were as follows:

		Non-	S	September 30,	March 31,
	Parliamentary	government		2023	2023
	appropriations	entities		(6 months)	(12 months)
Balance, beginning of year	\$ 9,987	\$ 1,155	\$	11,142	\$ 10,973
Additions					
Amounts received during the period	-	-		-	1
Deferred investment income	158	19		177	248
	158	19		177	249
Deductions					
Amounts recognized as revenue	-	-		-	(80)
Balance, end of period	\$ 10,145	\$ 1,174	\$	11,319	\$ 11,142

(Unaudited)

Notes to the Financial Statements

For the six-month period ended September 30, 2023 (In thousands of dollars)

5. Deferred contributions related to capital assets

Changes in the deferred contributions related to capital assets balance during the period were as follows:

				To be used		
				for capital		
	Used for	ac	<u>quisitions</u>	<u>asset</u>		
	Non-			<u>acquisitions</u>	September 30,	March 31,
	government		Parliamentary	Parliamentary	2023	2023
	sources		appropriations	appropriations	(6 months)	(12 months)
Balance, beginning						
of year	\$ 1,445	\$	140,108	\$ 29,723	\$ 171,276	\$ 183,019
Additions						
Capital asset						
acquisitions	-		3,194	-	3,194	10,385
Parliamentary						
appropriations						
deferred for capital						
asset acquisitions						
in future periods	-		-	-	-	2,516
<u>.</u>	-		3,194	-	3,194	12,901
Deductions						
Amounts used during						
the period	(34)		(7,604)	(1,475)	(9,113)	(24,644)
Balance, end of period	\$ 1,411	\$	135,698	\$ 28,248	\$ 165,357	\$ 171,276

Deferred capital contributions from non-government sources represent the unamortized portion of donations from non-government sources restricted and used to acquire depreciable capital assets.

Deferred capital funding through Parliamentary appropriations represents the unamortized portion of Parliamentary appropriations restricted and used to acquire depreciable capital assets or restricted to be used for future acquisitions of depreciable capital assets.

(Unaudited)

Notes to the Financial Statements

For the six-month period ended September 30, 2023 (In thousands of dollars)

6. Donations and sponsorships

Donations and sponsorships revenue is composed of:

	Septe	mber 30,	September 30,
		2023	2022
Cash donations and sponsorships	\$	163	\$ 218
In-kind sponsorships and artifact donations		86	106
	\$	249	\$ 324

7. Parliamentary appropriations

The Corporation receives Parliamentary appropriations from the Government of Canada to support its operating and capital activities. The table below illustrates the Parliamentary appropriations received during the period, and the accounting adjustments required to arrive at the calculation of revenue that conforms to public sector accounting standards.

	Sep	tember 30,	Se	ptember 30,
		2023		2022
Main Estimates amount provided for operating and capital activities	\$	33,166	\$	33,647
Less current period Parliamentary appropriations not recognized as revenue:				
Used for capital asset acquisitions		(1,719)		(727)
Add prior period Parliamentary appropriations				
recognized as revenue in current period:				
Amortization of deferred capital funding		7,604		7,861
Restricted amounts used in current period		1,212		2,751
Parliamentary appropriations recognized as revenue	\$	40,263	\$	43,532

(Unaudited)

Schedule 1 - Operating RevenuesFor the six-month period ended September 30 (In thousands of dollars)

	-	Three month	period e	ended	Six month period ended					
		Septen	nber 30			Septer	mber 30			
		2023		2022		2023	2022			
General admission and programmes	\$	2,447	\$	2,041	\$	4,100	\$	2,999		
Facility rental, events and concessions		857		770		1,839		1,228		
Boutique sales		626		500		1,070		777		
Parking		516		422		896		661		
Memberships		111		39		220		86		
Travelling exhibits		19		10		33		23		
Other		27		24		51		36		
	\$	4,603	\$	3,806	\$	8,209	\$	5,810		

Schedule 2 - Expenses

For the six-month period ended September 30 (In thousands of dollars)

	Three month period ended September 30				Six month period ended September 30			
		2023		2022		2023		2022
Personnel costs	\$	12,030	\$	11,617	\$	23,951	\$	23,099
Amortization of capital assets		3,829		3,950		7,658		7,911
Payments in lieu of property taxes		2,242		2,822		4,484		4,915
Building operations		1,881		1,535		3,444		2,834
Online programs assistance		884		745		1,763		1,611
Professional and special services		728		1,317		1,535		2,088
Repairs and maintenance		773		656		1,467		1,319
Utilities		646		616		1,342		1,239
Marketing and advertising		575		255		1,088		373
IT infrastructure and systems		496		553		1,083		1,133
Collection acquisitions		629		184		1,013		1,694
Exhibit fabrication and rental		398		722		853		967
Materials and supplies		423		319		754		533
Cost of goods sold		302		306		574		449
Travel and hospitality		136		51		314		109
Rentals and leases		59		76		116		123
Royalties		18		10		42		15
Other		203		149		348		248
	\$	26,252	\$	25,883	\$	51,829	\$	50,660