Quarterly Financial Statements

For the nine month period ended December 31, 2021

Unaudited

NARRATIVE DISCUSSION

These quarterly financial statements must be read in conjunction with the March 31, 2021, audited financial statements of the Canadian Museum of History (CMH) and with this narrative discussion.

OVERVIEW

The Corporation is committed to sustaining a strong financial and operational foundation for the delivery of quality museum programs and services. Responding to the Strategic Directions of its Board of Trustees, the Corporation builds accountability into its operational planning and reporting. The Corporation has at its core a management culture that fosters excellence and adaptation of best practices for continued improvement. It is accountable to Parliament and Canadians in implementing its mandate.

During the current fiscal year, the Museum continued to be impacted by the COVID-19 pandemic. The Quebec and Ontario provincial governments have maintained restrictions around space capacity which has negatively impacted visitor levels at both Museums. The Canadian Children's Museum continues to remain closed to the public, due to the highly interactive experience it offers, and the way children and families use the space. This continued closure has impacted the ability to attract families to the Canadian Museum of History. This situation had significant negative effects on the Corporation's attendance, revenues and operations.

Relief funding of \$4.9 million, to support the national museums in facing the impacts of the COVID-19 pandemic, was confirmed through Federal Budget 2021. The Museum welcomes this funding which will alleviate some of the financial pressures the Corporation is currently experiencing. Additional funding of \$6.9 million was also approved to support the acquisition of the Canadian Sports Hall of Fame collection.

The Museum remains connected with its audience through its digital offer with Museum at Home, Digital Museums Canada and its online programming offer.

STRATEGIC DIRECTIONS

In September 2019, the Corporation's Board of Trustees unveiled six Strategic Directions, building on the previous ones, and maintaining their overall intent. A detailed set of goals and objectives addresses each direction. The Corporation's six Strategic Directions are as follows:

- 1. Inspire Canadians across the country to engage in a greater understanding of their shared history.
- 2. Position the Museum as a trusted source of research and knowledge about Canadian history.
- 3. Strengthen relationships with Indigenous peoples through respectful collaboration and shared stewardship of Indigenous collections and intangible heritage.
- 4. Build and share a collection that best reflects Canada's history and distinctiveness.
- 5. Pursue cultural diplomacy to exchange ideas and values and advance mutually beneficial projects, both nationally and internationally.
- 6. Ensure sustainability, capacity and museological excellence by continuing to develop an empowering corporate culture.

STATEMENT OF OPERATIONS

The Corporation's net results of operations for the nine-month period ended December 31, 2021, reflects a surplus of \$5.0 million, compared to a surplus of \$7.4 million for the comparative period of the previous fiscal year.

Parliamentary appropriations for the period total \$63.1 million, compared to the \$66.9 million for the same period in the previous fiscal year.

Revenues for the nine-month period total \$6.0 million, compared to \$2.2 million for the same period of the previous fiscal year, an increase of \$3.8 million. Revenue results for the current period reflect partial operations, with moderate capacity restrictions for most of the third quarter, at the Canadian Museum of History and the Canadian War Museum. The museums remained closed throughout the first quarter, for most of the second quarter, and with some limited on-site opportunities for visitors in the third quarter of the comparative year.

Operating expenses for the nine-month period total \$64.1 million, compared to \$61.7 million for the same period of the previous fiscal year, an increase of \$2.4 million. This increase is partly explained by the expenses incurred for the preparation of the *Queens of Egypt* exhibition, presented during the summer of 2021, and an increase in front-line operating costs. In the first and second quarters of 2020-2021, the Museum limited its expenses to essential services and business continuity.

STATEMENT OF FINANCIAL POSITION

The Museum's unrestricted net assets as of December 31, 2021, represent \$20.8 million, \$20.9 million as of December 31, 2020.

The Museum restricted net assets in 2016–2017, totaling \$15 million, for the renewal of permanent exhibition galleries, including the transformation of the Canadian Children's Museum. This project was suspended due to the pandemic and resumed in fall 2021. In 2017–2018, an upgrade to a permanent gallery was completed at the Canadian War Museum. The decrease of restricted net assets for permanent exhibit renewal is equivalent to the amortization of this upgrade and non-capital expenses incurred to date for the Children's Museum Renewal project.

OUTLOOK

The current situation related to the global pandemic continues to significantly impact the attendance and the operations of the Museum. It is anticipated that this situation will have a significant negative impact on the operating revenues of the 2021–2022 fiscal year and beyond.

In addition to the financial pressures caused by the COVID-19 pandemic, escalating non-discretionary accommodation costs and capital repairs also remain a challenge. The Corporation is responsible for two iconic national sites, one of which is 31 years old, and the other is 16 years old.

The Museum has returned to an annual base capital funding of \$2.5 million as 2020–2021 was the last year of the five-year one-time funding allocation, approved through Budget 2016 to complete health and safety related projects. Base funding remains below the level necessary to keep two aging buildings in good condition and to address the requirements associated with the IT and security infrastructure. The Corporation will continue to work with the Department of Canadian Heritage on a long-term solution to address operating challenges such as escalating non-discretionary costs and the need to address critical capital projects.

STATEMENT OF MANAGEMENT RESPONSIBILITY

Management is responsible for the preparation and fair presentation of these quarterly financial statements in accordance with the Treasury Board of Canada Standard on Quarterly Financial Reports for Crown Corporations and for such internal controls as management determines is necessary to enable the preparation of quarterly financial statements that are free from material misstatement. Management is also responsible for ensuring all other information in this quarterly financial report is consistent, where appropriate, with the quarterly financial statements.

Based on our knowledge, these unaudited quarterly financial statements present fairly, in all material respects, the financial position, results of operations, changes in net assets and cash flows of the Corporation, as at the date of and for the periods presented in the quarterly financial statements.

Caroline Dromaguet Acting President and Chief Executive Officer

Marie-Josée Lacombe, CPA, CGA Chief Financial Officer and Vice-President of Finance and Infrastructure

Gatineau, Quebec

February 25, 2022

(Unaudited)

Statement of Financial Position

As at

(In thousands of dollars)

	D	ecember 31,	March 31,
		2021	2021
Assets			
Current assets			
Cash	\$	28,667	\$ 46,000
Restricted cash		4,148	7,293
Restricted investments		4,296	5,042
Investments		24,879	12,384
Accounts receivable		1,249	1,320
Inventories		657	740
Prepaid expenses		627	397
		64,523	73,176
Restricted investments		10,070	4,676
Investments		47,631	37,103
Collections		1	1
Capital assets		193,744	203,763
	\$	315,969	\$ 318,719
Liabilities and net assets			
Current liabilities			
Accounts payable and accrued liabilities	\$	15,193	\$ 13,672
Deferred contributions (note 3)		18,902	18,337
Deferred revenues		632	 794
		34,727	 32,803
Deferred contributions - National Collection Fund (note 4)		11,033	10,910
Deferred contributions related to capital assets (note 5)		181,356	191,736
Employee future benefits		12,400	11,848
		239,516	247,297
Net assets			
Unrestricted		20,825	15,761
Restricted for permanent exhibit renewal		14,760	14,793
Investment in capital assets		40,868	40,868
		76,453	71,422
	\$	315,969	\$ 318,719

(Unaudited)

Statement of Operations

For the three and nine month periods ended December 31 (In thousands of dollars)

	Three month Decem	-		Nine month Decem	-	
	2021		2020	2021		2020
Revenues						
Donations and sponsorships (note 6)	\$ 599	\$	111	\$ 1,215	\$	553
Net investment income	375		403	1,119		1,206
Operating (schedule 1)	1,097		225	3,638		474
	2,071		739	5,972		2,233
Expenses (schedule 2)						
Collect and research	\$ 2,816	\$	2,625	\$ 8,373	\$	7,710
Exhibit, educate and communicate	5,885		5,838	17,410		16,887
Accommodation	8,633		8,282	25,468		25,310
Corporate management	4,689		4,382	12,825		11,821
	22,023		21,127	64,076		61,728
Net result of operations before						
parliamentary appropriations	(19,952)		(20,388)	(58,104)		(59,495)
Parliamentary appropriations (note 7)	20,922		21,648	63,135		66,851
Net result of operations	\$ 970	\$	1,260	\$ 5,031	\$	7,356

Statement of Changes in Net Assets

For the three and nine month periods ended December 31 (In thousands of dollars)

			Restricted for permanent				
For the three month			exhibit	Investment in	December 31	D	ecember 31
period ended	ι	Inrestricted	renewal	capital assets	2021		2020
Net assets, beginning of period	\$	19,844 \$	14,771 \$	40,868	\$ 75,483	\$	75,282
Net result of operations		981	(11)	-	970		1,260
Net assets, end of period	\$	20,825 \$	14,760 \$	40,868	\$ 76,453	\$	76,542

			I	Restricted for permanent				
For the nine month				exhibit	Investment in	December 31	D	ecember 31
period ended	ι	Inrestricted		renewal	capital assets	2021		2020
Net assets, beginning of period	\$	15,761 \$	\$	14,793 \$	40,868	\$ 71,422	\$	69,186
Net result of operations		5,064		(33)	-	5,031		7,356
Net assets, end of period	\$	20,825 \$	\$	14,760 \$	40,868	\$ 76,453	\$	76,542

(Unaudited)

Statement of Cash Flows

For the three and nine month periods ended December 31 (In thousands of dollars)

	Т	hree month		ended	Nine month	-	ended
		Decem	ber 31		Decen	nber 31	
		2021		2020	2021		2020
Operating activities							
Cash receipts from clients and							
other receivables	\$	1,790	\$	1,003	\$ 6,203	\$	3,891
Cash receipts from parliamentary							
appropriations		16,329		16,620	50,332		52,276
Cash paid to and on behalf							
of employees		(9,042)		(8,992)	(27,940)		(29,054)
Cash paid to suppliers		(7,566)		(5,544)	(23,908)		(21,194)
Restricted contributions and							
related investment income		1,110		873	2,038		1,616
Interest received		361		307	1,061		1,021
Net cash through operating activities		2,982		4,267	7,786		8,556
Investing activities							
Increase in investments and							
restricted investments		(27,660)		-	(34,160)		-
Decrease in investments and							
restricted investments		2,190		6,020	6,290		6,020
Net cash through investing activities		(25,470)		6,020	(27,870)		6,020
Capital activities							
Acquisition of capital assets		(563)		(1,017)	(2,027)		(3,715)
Financing activities							
Parliamentary appropriations for							
the acquisition							
of capital assets		1,108		630	1,633		3,996
or capital assets		1,100		030	1,055		3,990
Increase (decrease) in cash							
and restricted cash		(21,943)		9,900	 (20,478)		14,857
Cash and restricted cash,							
beginning of period							
Cash		46,565		24,075	46,000		19,869
Restricted cash		8,193		3,266	7,293		2,515
		54,758		27,341	53,293		22,384
Cash and restricted cash, end of period							
Cash		28,667		31,246	28,667		31,246
Restricted cash		4,148		5,995	4,148		5,995
	\$	32,815	\$	37,241	\$ 32,815	\$	37,241

(Unaudited)

CANADIAN MUSEUM OF HISTORY

Notes to the Financial Statements For the nine month period ended December 31, 2021 (In thousands of dollars)

1. Mission and mandate

The Canadian Museum of History (the "Corporation"), formerly named the Canadian Museum of Civilization, was established on December 12, 2013 through an amendment to the *Museums Act*. The Canadian Museum of History is an agent Crown corporation named in *Part I of Schedule III to the Financial Administration Act* and is not subject to income tax under the provisions of the *Income Tax Act*. The Canadian Museum of History includes the Canadian War Museum.

The mission, as stated in the *Museums Act*, is as follows:

"to enhance Canadians' knowledge, understanding and appreciation of events, experiences, people and objects that reflect and have shaped Canada's history and identity, and also to enhance their awareness of world history and cultures."

The Canadian Museum of History's operations are divided into four mutually supportive activities which work together to meet all aspects of its mandate. These activities are:

Collect and research

Manages, develops, conserves, and undertakes research on the collections to enhance program delivery and augment the scientific knowledge base.

Exhibit, educate and communicate

Develops, maintains, and communicates exhibits, programs and activities to further knowledge, critical understanding, appreciation and respect for human cultural achievements and human behaviour.

Accommodation

Managing and maintaining all facilities and related security and hosting services.

Corporate management

Governance, corporate management, audit and evaluation, fundraising, commercial activities, finance and administration, human resources and information systems.

(Unaudited)

CANADIAN MUSEUM OF HISTORY

Notes to the Financial Statements For the nine month period ended December 31, 2021 (In thousands of dollars)

2. Significant accounting policies

Basis of accounting

These unaudited financial statements have been prepared in accordance with Canadian public sector accounting standards. The Corporation has elected to apply the Section 4200 series for government-not-for-profit organizations, and the deferral method of accounting for contributions.

Basis of preparation

These interim financial statements are intended to provide an update on the latest complete set of audited annual financial statements for the year ended March 31, 2021. Accordingly, they should be read in conjunction with the audited annual financial statements. The interim financial statements are unaudited for all periods presented. The accounting policies used in the preparation of these interim condensed financial statements are consistent with those disclosed in the Corporation's last audited annual financial statements.

Contingencies

In the normal course of its operations, the Corporation becomes involved in various claims or legal actions. Some of these potential liabilities may become actual liabilities when one or more future events occur or fail to occur. To the extent that the future event is likely to occur or fail to occur, and a reasonable estimate of the loss can be made, an estimated liability is accrued and an expense recorded in the Corporation's financial statements.

Measurement uncertainty

The preparation of financial statements in accordance with Canadian public sector accounting standards applicable for government not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of income and expenses for the period. Employee future benefits, artifact donations and the estimated useful lives of capital assets are the most significant items where estimates are used. Actual results could differ significantly from those estimated.

Notes to the Financial Statements For the nine month period ended December 31, 2021 (In thousands of dollars)

3. Deferred contributions

Deferred contributions represent contributions from non-government sources and Parliamentary appropriations received by the Corporation that are restricted for specific purposes.

Changes in the deferred contributions balance during the period were as follows:

	Non- government	Parliamentary	December 31, 2021	March 31 202 [.]	
	sources	appropriations	(9 months)	(12 months	.)
Balance, beginning of year	\$ 6,154	\$ 12,183	\$ 18,337	\$ 14,508	8
Additions					
Amounts received during					
the period	1,337	400	1,737	6,34	5
Deferred investment income	70	-	70	8	5
	1,407	400	1,807	6,430	0
Deductions					
Amounts recognized					
as revenue	(2)	(1,240)	(1,242)	(2,60	1)
Balance, end of period	\$ 7,559	\$ 11,343	\$ 18,902	\$ 18,33	7

(Unaudited)

CANADIAN MUSEUM OF HISTORY

Notes to the Financial Statements

For the nine month period ended December 31, 2021 (In thousands of dollars)

4. Deferred contributions - National Collection Fund

The National Collection Fund represents funds for the acquisition of artifacts by the Canadian Museum of History and the Canadian War Museum. Funds are deducted from the National Collection Fund upon acquisition of selected artifacts.

Changes in the National Collection Fund balance during the period were as follows:

	Parliamentary	Non- government	[December 31, 2021	March 31, 2021
	appropriations	entities		(9 months)	(12 months)
Balance, beginning of year	\$ 9,659	\$ 1,251	\$	10,910	\$ 10,714
Additions					
Amounts received during the period	-	2		2	5
Deferred investment income	106	15		121	206
	106	17		123	211
Deductions					
Amounts recognized as revenue	-	-		-	(15)
Balance, end of period	\$ 9,765	\$ 1,268	\$	11,033	\$ 10,910

Notes to the Financial Statements

For the nine month period ended December 31, 2021 (In thousands of dollars)

5. Deferred contributions related to capital assets

Changes in the deferred contributions related to capital assets balance during the period were as follows:

				<u>To be used</u>		
				for capital		
	Used for	ac	quisitions	asset		
	Non-			acquisitions	December 31,	March 31,
	government		Parliamentary	Parliamentary	2021	2021
	sources		appropriations	appropriations	(9 months)	(12 months)
Balance, beginning						
of year	\$ 1,578	\$	158,067	\$ 32,091	\$ 191,736	\$ 195,335
Additions						
Capital asset						
acquisitions	-		2,270	-	2,270	3,776
Parliamentary						
appropriations						
deferred for capital						
asset acquisitions						
in future periods	-		-	1,507	1,507	10,833
	-		2,270	1,507	3,777	14,609
Deductions						
Amounts used during						
the period	(49)		(12,208)	(1,900)	(14,157)	(18,208)
Balance, end of period	\$ 1,529	\$	148,129	\$ 31,698	\$ 181,356	\$ 191,736

Deferred capital contributions from non-government sources represent the unamortized portion of donations from non-government sources restricted and used to acquire depreciable capital assets.

Deferred capital funding through Parliamentary appropriations represents the unamortized portion of Parliamentary appropriations restricted and used to acquire depreciable capital assets or restricted to be used for future acquisitions of depreciable capital assets.

Notes to the Financial Statements

For the nine month period ended December 31, 2021 (In thousands of dollars)

6. Donations and sponsorships

Donations and sponsorships revenue is composed of:

	Dec	ember 31,	December 31,
		2021	2020
Cash donations and sponsorships	\$	862	\$ 351
In-kind sponsorships and artifact donations		353	202
	\$	1,215	\$ 553

7. Parliamentary appropriations

The Corporation receives Parliamentary appropriations from the Government of Canada to support its operating and capital activities. The table below illustrates the Parliamentary appropriations received during the period, and the accounting adjustments required to arrive at the calculation of revenue that conforms to public sector accounting standards.

	Dec	ember 31,	December 31,
		2021	2020
Main Estimates amount provided for operating and			
capital activities	\$	50,236	\$ 51,979
Supplementary estimates and transfers		1,728	4,624
Less current period Parliamentary appropriations			
not recognized as revenue:			
Used for capital asset acquisitions		(370)	(1,507)
Deferred for future capital asset acquisitions		(1,507)	(1,365)
Restricted for specific purposes		(400)	(680)
Add prior period Parliamentary appropriations			
recognized as revenue in current period:			
Amortization of deferred capital funding		12,208	12,510
Restricted amounts used in current period		1,240	1,290
Parliamentary appropriations recognized as revenue	\$	63,135	\$ 66,851

(Unaudited)

Schedule 1 - Operating Revenues For the three and nine month periods ended December 31 (In thousands of dollars)

	7	Three month Decerr	•	nded	Nine month period ended December 31				
		2021		020	 2021		020		
General admission and programmes	\$	479	\$	52	\$ 1,781	\$	140		
Boutique sales		216		66	651		99		
Parking		145		45	492		104		
Facility rental, events and concessions		120		12	362		27		
Memberships		96		-	224		-		
Travelling exhibits		21		18	63		49		
Other		20		32	65		55		
	\$	1,097	\$	225	\$ 3,638	\$	474		

Schedule 2 - Expenses

For the three and nine month periods ended December 31 (In thousands of dollars)

	Three month	period	ended	Nine month	period e	ended
	Decem	ber 31		Decer	nber 31	
	2021		2020	2021		2020
Personnel costs	\$ 9,112	\$	9,566	\$ 27,972	\$	29,193
Amortization of capital assets	4,049		4,201	12,289		12,592
Payments in lieu of property taxes	2,082		1,895	6,241		6,113
Building operations	1,306		977	3,327		2,905
Online programs assistance	1,015		1,173	2,796		2,865
Professional and special services	923		596	2,006		1,317
Utilities	589		545	1,733		1,658
IT infrastructure and systems	650		573	1,730		1,555
Exhibit fabrication and rental	532		310	1,637		471
Repairs and maintenance	731		613	1,604		1,423
Marketing and advertising	248		180	709		294
Collection acquisitions	168		95	623		202
Materials and supplies	231		145	494		635
Cost of goods sold	96		33	312		71
Rentals and leases	72		70	170		137
Royalties	6		2	25		2
Travel and hospitality	16		2	21		14
Other	 197		151	387		281
	\$ 22,023	\$	21,127	\$ 64,076	\$	61,728